

Northwest Home Equity Assurance Program
Regular Committee Meeting Minutes
Thursday, August 13, 2020
CONDUCTED via Zoom

1. Meeting called to order: 6:34 PM
Present: Executive Director Ivy Ellis; Commissioners Mitchell, Murphy, Reyes and Rice.
2. Public comments: No members of the public present at this time.
3. Approval of the agenda: Motion to approve: Rice. Seconded: Reyes. Unanimous approval.

Com. Saladino entered the meeting. This gives the commission a quorum.

4. Approval of June 11, 2020 meeting minutes:
Com. Saladino noted that the minutes need to include mention that the June 11 meeting was held via Zoom.
Motion to approve with the edit:: Com. Murphy. Seconded: Com. Rice. Unanimous approval.
5. Governing Commission Board Meeting Guidelines and Procedures Changes Hearing and Vote
 - a. Introduction of Hearing by Executive Director
Ivy Ellis, Executive Director, established herself as the officer of the hearing, and read the attached script. This includes:
 - Confirmation that notice of the meeting was posted at the office, on our website and Facebook page, and in the local print newspaper as required by our legislation.
 - Rules and procedures for the virtual meeting.
 - Confirmation that no public comments were filed prior to this meeting.

At the close of this script, at 6:42 p.m., no members of the public had yet arrived.

- b. General Statement (Chair)
- c. Public Hearing Procedure and Guidelines
Com. Murphy read the attached script that outlined the hearing and voting procedures.
- d. Comments and Opinions from the Public
It is noted that no members of the public have entered the virtual meeting and no comments had been neutered into the chat. As of 6:45 this evening the hearing and comment period are now closed.

The proposed changes were read into the record, as attached, including an example of an adjusted claim. It is noted that this is done as a procedure and not legislation, and will be reviewed on an annual basis.

The proposed changes will also be published to our website, nwheap.com

e. Vote on Changes

Motion to approve the changes to the guidelines and procedures: Reyes. Seconded: Rice. Unanimous approval.

6. File #3915- Updates – Closed

7. Executive Directors Report:

Highlights from the report: Customer appreciation week for the second week of September: appraisers and other vendors and partners will be participating in online educational and DIY videos.

Budget update: Financials are attached; note that there is \$\$ missing in additional printing costs. We are still under budget; we have more than \$298K left in the loan program and only \$85K left in the claims budget.

8. Public comments:

Julio Rodriguez from Northwest Side Housing Center. Compliments board on having public comments at both the start and close of the meeting. Jefferson Township real estate tax appeal process will open soon, which would be... NSHC has referred individuals to the program and some feedback is that the 80% limit on equity borrowing from our lender is not helpful for some people who may not have that much equity in their home currently. Julio also shared that there's an anticipated large increase in taxes this year, and asked the commission to keep our tax levies low if possible.

Follow up: ED Ellis asked Julio if he knew of any additional lenders who may be interested in participating, and he offered to connect Ivy to one shortly.

9. Old business: none

10. New business: none

11. Motion to adjourn: Reyes. Seconded: Rice. Unanimous approval. Meeting adjourned at 7:08 p.m.

Next meeting: Thursday, October 8, 2020

Addendum I: Hearing Script

Introduction:

Good Evening. My name is Ivy Ellis and I am the Executive Director at the Northwest Home Equity Assurance Program. I will be serving as the Hearing Officer for this public hearing on the draft of Northwest Home Equity Assurance Program Guidelines and Procedures for 2020. On this Zoom Virtual Meeting with me is Kerry Murphy, Chairperson of Northwest Home Equity Assurance Program, who is one of seven decision makers for these proposed changes.

Hearing Agenda:

To describe how the hearing is going to proceed, I will begin with some background information on why we are here. I will then describe the purpose of the hearing and how your comments will be used. Following that, Our Board Chair will describe what will happen after this hearing. It will then be your time to provide comments. At the end of the hearing, I will be available to informally answer questions and discuss the proposed changes with you.

Background Information:

The Program Guideline and Procedures are the policies, rules, regulations and bylaws established by the Governing Commission to explain, clarify, or modify the program in order to fulfill its goals and objectives as stated in Home Equity Assurance Act (65 ILCS 95/3) (subsection q).

Purpose of this Hearing:

The purpose of this hearing, and the public comment period, is to receive your testimony and comments on the draft of the Program Guidelines and Procedures for Northwest Home Equity Assurance Program located at 3234 N. Central Ave via virtual meeting. These comments will be evaluated and reviewed as part of the review process, prior to the final decision of the proposed changes. Please recognize that NWHEAP can only use the information you provide if it relates to the criteria that NWHEAP must use as established by law in making a decision.

Procedure:

I will outline the procedures by which we will be taking your comments. Before I do so, I need to mention that the notice of this hearing was published in Nadiq Newspaper on July 11, 2020 it was also published on our website www.nwheap.com.

As you join the meeting, please state your name and if you would like to make a public comment in the chat. We request that all in attendance to state their name in the chat box and indicate if you wish to make comments. We will use the information in the chat box to maintain a record of interested citizens as well as call upon those individuals who want to make a statement. To ensure that the hearing is conducted in fair manner, we will abide by the following rules:

1. I will call on those who have indicated in the chat that they would like to speak and will do so in the general order in the chat. When all those who indicated a desire to speak are done, I will ask if anyone else would like to speak.
2. When your name is called, We will unmute your microphone, and state your name and any group or association you may represent. If you have written comments or materials you want to present, please let me know prior so I can allow the share option.
3. Each person will be given (3 minutes) to make their comments. I will indicate when you have 30 seconds left. Please begin wrapping up your comments than and end within the allotted time. If need be, I will indicate when your time has ended. If time permits, speakers may make additional comments after all other speakers have been heard.

4. I ask that everyone be courteous and respectful to one another. Only one speaker should be speaking at a time. Please do not interrupt a speaker or shout out comments. Speakers will not engage in dialogue with audience members.
5. There will be no audio or visual presentations.
6. This is not a questions and answer period. I will be available afterward for questions.

How the information will be used:

This hearing is being recorded and your comments will be a part of the information NWHEAP considers in making its decision on the proposed changes to the Program Guidelines and Procedures. Following the public comment period, a staff report addendum addressing all relevant comments and changes to the draft of the program guidelines and procedures will be developed. The Board will make a decision to Vote on proposed changes this evening or postpone the vote for a 45- day review period. The review is for the Governing Board of Commissioners only and public comments are not taken on the proposed changes to the Guidelines and Procedures. The proposed changes to the Guidelines and Procedures and staff report will be posted on NWHEAP website:

www.nwheap.com

The final decision will be issued either tonight or once the 45-day review period is done. Again, the proposed changes to the Guidelines and Procedures are posted on the NWHEAP website.

Thank you for your attention. Are there any questions on the procedures we will follow?

Then we will begin. The first speaker is:

At the End of the Testimony:

Is there anyone else who would like to make a comment for the record?

Closing Statement:

Thank you for your comments and cooperation. We appreciate your interest in the Program Guideline and Procedures and that you took the time to be here. The public comment period closes at _____ and comments are on the proposed Program Guideline and Procedures will be taken will be taken until that time. NWHEAP's next step will be to address comments in the staff report.

The hearing is now closed. Thank you again!

Addendum II: Updated Guidelines and Procedures

Guidelines and Procedures Section I

The purpose of the Northwest Home Equity Assurance Program (NWHEAP) is to guarantee that the value of the property of each Participant of the program shall not fall below its fair market value established at the time the Participant registers in a program, provided that the Participant remains in the program for at least five (5) years; keeps the property well maintained; continuously occupies the property as his or her principal residence, or a family member continuously occupies the property as a principal residence; and adheres to the guidelines of a program. By providing such a guarantee, NWHEAP intends to provide relief only from specifically local adverse housing market conditions within the territory of the program as they may differ from municipal-wide, regional, or national housing conditions. NWHEAP is not intended to provide relief from physical perils such as natural disasters or acts of God or from depredation due to failure to maintain a residence. Furthermore, the program is not intended to provide, serve as, or replace homeowner's insurance or other conventional forms of insurance.

The NWHEAP Commission hereby establishes the following guidelines and procedures to implement a procedure for review of claims made by its Participants for relief under the Home Equity Assurance Act.

All capitalized terms referred to herein shall have the meanings stated in the Home Equity Assurance Act.

(1) The Participant or family member is required to continuously occupy the property as his or her principal residence and keep the property well maintained until the property is sold.

(2) The guarantee only applies to sales made five (5) years or more after the date of issuance of the Certificate of Participation or three (3) years after a subsequent Certificate of Participation.

(3) When a Participant intends to list a residence on the market for sale the Participant must file a "Notice of Intent to Sell" in person during regular business hours at the Northwest Home Equity Assurance Commission office. A Participant is not eligible to file a "Notice of Intent to Sell" until five (5) years after the Participant's registration date or three (3) years after a subsequent Certificate of Participation. The Participant will be required to begin listing the property at a price no less than the Program's guaranteed amount. For example, if the guaranteed amount is \$100,000.00, the beginning listing price will be \$100,000.00 or more. Forms for this purpose are available at the Commission's office during regular business hours. Upon "Notice of Intent to Sell" the Commission will provide you with a copy of the pertinent State Statute {65 ILCS 95/1 et Seq} (Act), and these program guidelines in person or by registered mail.

(4) Within sixty (60) days of receipt of Participant's "Notice of Intent to Sell" the Commission shall have a program appraiser inspect Participant's residence at the Commission's expense to determine if Participant's residence is in substantially the same condition as described by the program appraisal attached to the Certificate of Participation. If the residence fails to meet this standard, the program appraiser shall:

(1) determine the percentage depreciation of the guaranteed residence due to failure to maintain the premises or due to physical perils or other causes not covered by the NWHEAP program, (2) multiply the percentage figure by the guaranteed value to

2

determine the dollar depreciation in coverage, and (3) subtract the dollar depreciation from the guaranteed value to derive a lower guaranteed value to be used for the purpose of determining the amount of payment under the program.

At the time of the appraisal the guaranteed value of the Participant's property may be further reduced due to non-local economic conditions as described **in Section II of the Program Guidelines. (Amended June 2020)**

Additionally, the appraiser will determine the current value of the property. Participants are required to make their residence available to a program appraiser within a reasonable time

within the sixty (60) day period after receipt of a notice of inspection from the Commission or coverage under the program shall be null and void and the participation registration fee shall be forfeited. (Amended June 2020)

(5) If the Participant has not sold his or her residence within ninety (90) days after filing the "Notice of Intent to Sell" the guaranteed residence, and has complied with the preceding procedures, the Participant must file a "Notice of Intent to Claim" form in person at the Northwest Home Equity Assurance Commission office. Forms for this purpose are available at the Commission's office during regular business hours. Such forms shall include verifiable evidence of placement on the market, dates of the placement, and shall list all reasonable offers to purchase the property. Verifiable evidence must include copies of advertisements for sale, a contract with a licensed real estate broker, or other evidence which a majority of the Commission finds satisfactory.

(6) Upon receipt of the "Notice of Intent to Claim," the Commission has sixty (60) days during which it shall require the Participant to list the residence at a price the Commission has determined reasonable **with a real estate broker of the participants choosing**. The chosen real estate broker shall advertise the residence throughout the municipality and the Multiple Listing Service which encompasses the program territory. If the listing price is reduced, a new sixty (60) day period begins to run on the day that the Commission approved the price change. **The Participant may only request a reduction in price twice (2)**. The listing price may not be changed without written notification and Commission approval, provided in writing. The Commission may make this determination in-person, telephonically or in writing.

(7) During the sixty (60) day period described in paragraph (h) of Section 8 of the Act, the Participant shall forward to the governing commission all offers of purchase by either personal delivery or registered mail. If the Participant receives an offer of purchase which can reasonably be expected to be consummated if accepted and whose gross selling value is greater than the guaranteed value of the guaranteed residence, no benefits may be claimed under the program. If the Participant receives an offer to purchase at a gross selling value that is less than the guaranteed value, the governing commission shall, within seven (7) working days of the receipt of such offer, either: (a) approve the offer, in which case the governing commission shall authorize the payment of the amount afforded under this Act upon receipt of the gross selling value price listed on the RESPA (Settlement Statement or HUD-1) form as verifiable evidence of the sale of the guaranteed residence subject to the following conditions: (i) sales involving eminent domain shall be covered as set forth in paragraph (1) of Section 8 of the Act; (ii) sales subsequent to an insured property and casualty loss shall be guaranteed for the guaranteed value as determined according to paragraph (e) of Section 8 of the Act; (iii) contract sales shall be guaranteed as determined by the guaranteed value in paragraph (e) of Section 8 of the Act,

3

however proceeds payable from the program shall be disbursed in equal annual installments over the life of the contract; or (b) reject the offer, in which case the Participant shall continue showing the guaranteed residence until the termination of the sixty (60) day period; or.

(c) match the offer and purchase the property from the Participant. A written offer of less than the current appraised value must be submitted to the commission for a determination of whether the offer is bona-fide.

(8) No guarantee is allowed until a minimum of sixty (60) days after a Participant files a "Notice of Intent to Claim" or the Participant receives a bonafide offer. The Commission shall not consider paying a claim until the Participant receives a bonafide offer. Whether an offer is bonafide is a decision for the majority of the commissioners to determine. During the sixty (60) day period, the Participant must provide proof that the property has been actively listed at a price the Commission determined reasonable with a real estate broker of the Participant's choosing. The Commission shall pay the difference in benefits to the Participant only upon receipt of the gross selling value listed on the RESPA (Settlement Statement or HUD-1) form as verifiable evidence of the actual closing sale of the guaranteed residence, **in accordance with the Act and Program Guidelines and the Home Equity Assurance Act (65 ILCS 95/ et Seq.) (Amended June 2020)** If a Participant rejects an offer for purchase which has been submitted

to and approved by the governing commission, the governing commission or program shall not be liable for any future guarantee payment larger than that authorized for this proposed sale. Except as otherwise provided in this Act, payments under the program as provided in Section 7 of the Act shall not be made until the sale of the guaranteed residence has closed and title has passed or the beneficial interest has been transferred. The amount paid will be calculated based on the difference between the guaranteed value and the gross selling value listed on line 101 of the RESPA (Settlement Statement or HUD-1) form, and as further adjusted by the Program Guidelines adopted to adjust (account) for non-local adverse economic conditions. (Amended June 2020)

Example: If the participant guaranteed value with the Northwest Home Equity Assurance Program is \$200,000.00 and the gross selling value is \$100,000.00 resulting in a claim amount of \$100,000.00 that claim amount shall be further reduced by 15% as a result of non-local adverse economic conditions. This calculation will provide a claim amount of \$85,000.00 (Amended June 2020)

(9) If a member disagrees with a guaranteed value or depreciation amount, the member may appeal in writing to the Commission as set forth in Section 10 of the Act, (65 ILCS 95) (Amended June 2020)

4

PROGRAM GUIDELINES SECTION II

The Home Equity Assurance Act requires NWHEAP to identify the loss of property value attributes to a "housing market recession" (HMR) as identified in the Home Equity Assurance Act (65 ILCS 95/1 et seq.) The Home Equity Assurance act states in part, Sec. 13 Economic crisis or housing market recession. A program created under this Act provides a guarantee only against specifically local adverse housing market conditions with the territory of the program as they many differ from municipal, regional or national housing conditions. A program shall not provide relief from adverse municipal wide, regional, or national housing market conditions as they may affect local housing conditions. A program shall not guarantee against a decline in the value of housing due to economic forces such as a national, regional, or municipal recession or depression. In the event of a regional decline in the value of housing in the municipal, regional, or national housing markets, the governing commission may temporarily suspend coverage under the program in order to protect the fiscal integrity of the guarantee fund. For the purposes of this Section, a regional decline in the value of housing is defined as a five percent (5%) annual decline in the median value of existing houses in any twelve (12) month period for the nation, Midwest region, State of Illinois, or municipality in which the program is located, according to statistics published by the National Association of Realtors.

The NWHEAP has used the National Association of Realtors (NAR) Median Sales Price of Existing Single-Family Homes for Metropolitan Areas, specifically the Chicago-Naperville-Joliet IL (CBSA Code 16980) metropolitan area, where the final 2007 single family housing sales compared to the final 2008 single family housing sales indicated a substantial housing market recession. The final 2007 median, single family housing sales for the metropolitan Chicago area shall be the baseline figure upon which the current Housing Market Recession (HMR) shall be evaluated. The NWHEAP shall monitor the final single housing sales published by the NAR for the years following 2008 to determine if and when the regional HMR continues or a recovery from an HMR has occurred. Since the Commission has authorized an HMR finding based on the statistics of the continuous twelve (12) month single family housing sales between the end of 2007 and the end of 2008, the Commission's Director will prepare a chart to indicate the adjustment to Program Participant Appraisals and a Recession Value Loss (RVL) will be published on the NWHEAP website. A copy of this chart, to be

updated annually until full recovery from the HMR, will also be presented to Program Participants who submit a "Notice of Intent to Claim." The Director of the NWHEAP will adjust the 'Guaranteed Value' on the "Notice of Intent to Claim" form to reflect the loss of value due to the HMR not covered by the Program.

5

(1) The final year-to-year median single-family sales price in the metropolitan area will be compared annually to the 2007 Baseline (or subsequent baseline), should the median value not equal the 2007 median, the HMR shall be considered ongoing; NWHEAP will recognize an end to the HMR when the 2007 baseline median value (or subsequent baseline) has been equaled or exceeded;

(2) When the program appraiser inspects the residence subject to the "Notice of Intent to Sell" as described in paragraph 4 of the Program Guidelines, the appraiser is directed to calculate a lower Guaranteed Value to account for a decline in value of the residence caused by the member's failure to maintain the residence or physical perils, if any, as authorized by Section 8(e) of the Act, (65 ILCS 95/8(e)).

(3) The Board of Commissioners has determined a depreciation amount caused by nonlocal adverse economic conditions and a further reduction will be subtracted from the claim amount. The Board will apply a further 25% reduction to the difference between the guaranteed value less the gross selling value. This reduction will continue until the 2007 baseline has been equaled or exceeded.

a. Example: If the participants guaranteed value with the Northwest Home Equity Assurance Program is \$200,000.00, and the gross selling value is \$100,000.00 resulting in a claim amount of \$100,000.00 that claim amount shall be furthered reduced by 25% as a result of non-local adverse economic conditions. This calculation will provide a new claim amount of \$75,000.00.

(4) Adjustments to the guaranteed property value of all program participants who join NWHEAP will continue by the method described above until the median sales price of 2007 (or subsequent baselines established later) is equaled or surpassed.

(5) The Commission will engage an external real estate appraisal and internal review board to prepare a study that will review Home Price Comparisons not less than 12 months and not more than 18 months from the effective date of this Program Guideline to make further adjustments, if necessary.

(6) The Director of the NWHEAP will be responsible for informing the Commissioners that the statutory definition of an HMR now applies to these new participants. After authorization of a finding of an HMR for this group, all other necessary steps by the Director will be taken in the manner described above.

(7) This Program Guideline shall not apply to member residences registered after January 1, 2013 unless an adjustment is required based on subsequent events and studies.

6

(8) The Director is responsible for obtaining timely NAR annual median sales reports for the metropolitan area so that sales data can be analyzed and reported to the Commissioners for possible action. The Director is responsible for transmitting "Notice" of Commission findings and/or any action taken by the Commissioners to the program participants and the NWHEAP territory taxpayers (public). "Notice" to program participants shall be satisfied by posting appropriate information on the Program Website and an informational mailing describing the action and/or finding. of the Commissioners to all program participants. "Notice" to the public shall be satisfied by posting appropriate information on the Program Website and a press release to the local community newspapers.

(9) If a Participant disagrees with a guaranteed value or depreciation amount, the Participant may appeal in writing to the Commission as set forth in Section 10 of the Act, 65 ILCS 95/10.